

Huronia



JOIN US IN WELCOMING ...

We have two new faces that we'd like to introduce you to.

The first is Nancy Spagnolo. Nancy is our new Administrative Assistant based out of our [Collingwood office](#). Her responsibilities are primarily accounting related working closely with the Security team, providing costing allocation for material and labour for alarm and camera security jobs. As well, she provides support to our Accounts Receivable, Accounts Payable and Customer Service departments. Nancy's background in accounting and customer service is an asset to our growing team - welcome aboard Nancy!

The second is Ally Wiles, our new Sales Coordinator. Ally is responsible for supporting the management of the sales function across all operating divisions and will lead the implementation of our new Customer Relationship Management program and the training and issues management of our quoting system within the [Sales team](#). She is also responsible for selling Security and Smart Home Monitoring products and services. *"When we ask our customers if they would recommend Huronia to family or friends, my goal is to have 100% of those answers be a resounding YES! This helps us celebrate our achievements, build on our successes and ultimately become better at what we do."*

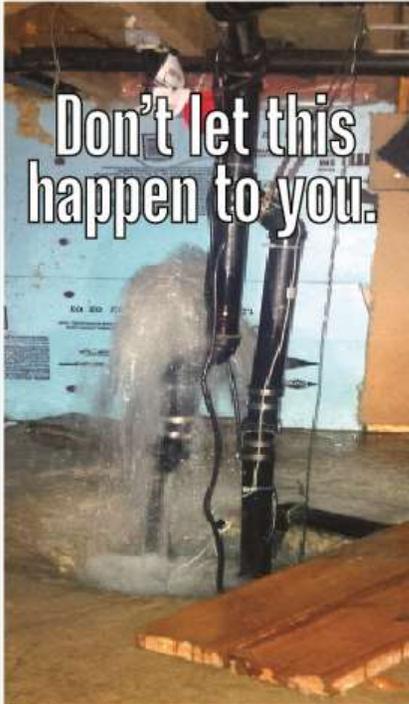
Welcome to the Huronia team ladies - you are both such assets to our growing company.



Nancy Spagnolo on left and Ally Wiles on right.

Medals, Trophies and More ...

It was an exciting couple of weeks [cheering on our athletes](#) as they competed on the world stage in PyeongChang. And while the Olympic medals have all been awarded, there are still a lot of athletes and teams competing in local races and competitions who are competing for their medals. Huronia offers a wide array of [laser engraving services](#) for trophies, medals, plaques and more. We can laser engrave on most plastics, metals (brass, painted-brass, aluminum, painted aluminum and stainless), glass and wood. For all your [engraving needs](#), be sure to visit our [Collingwood location](#). Or [email us](#) to discuss your requirements.



UNSEASONABLY WARM WEATHER ... TIME TO CHECK YOUR SUMP PUMP.

With the unseasonably warm weather (and RAIN!) we've recently endured, we'd like to remind Clients that now is the time to check and clean your sump pump to ensure it can handle increased snow-melt and rain (surface runoff).

[Check out our useful tips](#) for how to check your sump pump to ensure it's in good working order.

Your sump pump should be checked regularly, and this is especially true in the months leading up to Spring thaws and Fall rains.

If you have any questions about this, or other environmental security measures, we would be happy to help, [please get in touch](#).

Public Service Announcement: Door to Door "Sales"

There has been a recent increase in reports of individuals going door-to-door, making false claims about water quality, water heaters, and furnaces or asking homeowners to check their water filters. There is ongoing confusion about door-to-door sales and rentals and unclear contracts or misrepresentations by sales people. Sometimes it's hard to know who is legitimately there to help, and who is trying to scam you. As of March 1, 2018, [the Ontario government](#), and [Consumer Protection Ontario](#), has implemented new rules about door-to-door "sales and service" calls. Certain products and services will no longer be offered or sold at your home unless you initiate the transaction (for example, by calling or emailing a business and asking them to come to your home). There are some exceptions if you call for repairs or already have a contract in place. [To learn more about these new rules, please click here.](#)



Huronia

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