



The Huronia Communicator

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Huronia Turns 35 this Year

The past 35 years have seen a lot of changes and growth for Huronia Alarm & Fire Security. We now have nearly 50 staff, offices in Midland and Collingwood and we serve over 6,000 clients. We now can offer any type of low voltage solution for your home, business and cottage, including our newest services in whole home audio, video and lighting. We can offer a wide range of Life Safety products and services with licensed professionals in fire safety as well as security. We have grown over the years but our commitment to providing personalized service has never changed. In the near future the look of Huronia may change to reflect our new services (ie our newsletter the Huronia Communicator vs. Security News & Views) but the people and commitment to quality will always be there.

Kevin Leonard, President & CEO

David Carpenter is Huronia's Client Account Manager

David, a veteran of the security industry for over 15 years, has accepted a position as Huronia's Client Account Manager. David's dedication to customer service and his wealth of knowledge is exactly what Huronia was looking for when it decided it needed a full time person to manage it's client's needs.

"Even though we felt we were already head and shoulders above our competition in Customer Service, we felt we could do a lot more. It is important that we keep in touch with our clients after the sale and that is where David fits in."

Kevin Leonard, President & CEO.



Steven Huber is now a Sales Representative in the Collingwood area. Steve's educational background in business and marketing and proven security sales experience will ensure our clients will continue to receive the best care possible.

Feel free to call Steven for all your security needs



Scott White is the newest Sales Representative in the Midland area. Many of you may already know Scott as an experienced integrator of audio/video systems in the area.

Scott can now use his expertise in home entertainment systems to compliment the security and life safety services Huronia has always been known for.





The Huronia Communicator

Huronia is now a dealer for DSC's new GSM Wireless Alarm Communicator GS3055-I

Huronia is now an approved re-seller of this service and can offer you a more secure way to monitor your alarm system. This new system uses the GSM digital cellular network to monitor your existing alarm panel which frees you from the vulnerability of phone lines. These systems have just been released and we will be contacting you in the next few months if you require an upgrade to your existing cellular backup system.



If you live in the Town of Blue Mountains please read:

Town of The Blue Mountains Police Services Board may pass a By-law to establish a system, and related procedures, which will result in such benefits as the reduction of false security alarms in the municipality. If you have any questions related to the draft by-law, please contact David Finbow, Director, Building & By-law, at 519.599.3131, ext. 246, or dfinbow@town.thebluemountains.on.ca



Long time employee Chris Edwards is moving out of the area and is unfortunately leaving Huronia. Chris has worked as a technician and sales person and always had his customers' best interest in mind. We wish Chris well in his future endeavours and thank him for his loyalty over the years.

Who do I Call?

Midland Office, 526-9311, 792-9311, 1-888-363-9311

Administration

- Kevin Leonard, President & CEO, ext 503, kleonard@huroniaalarms.com
- Bill Sloan, CFO, wsloan@huroniaalarms.com
- Karola Dierolf, Administrative Assistant, ext 500, karolad@huroniaalarms.com
- James Krant, Comptroller, ext 514, jamesk@huroniaalarms.com
- Roxanne Kaus, Accounting, ext 507, rkaus@huroniaalarms.com
- Brenda Killick, Accounts Receivable, ext 511, brendak@huroniaalarms.com
- Rosie DeRosie, Accounts Payable, ext 518, rosied@huroniaalarms.com

Alarm & Security Department (burglary alarm systems, CCTV camera systems)

- George Walker, Supervisor, ext 502, gwalker@huroniaalarms.com
- David Carpenter, Client Account Manager, ext 516, dcarpenter@huroniaalarms.com
- Kelly Vallée, Customer Service ext 512, kvallee@huroniaalarms.com
- Mark Douglas, Commercial Sales, ext 505, mdouglas@huroniaalarms.com
- Scott White, Residential Sales, ext 508, swhite@huroniaalarms.com
- Paul LeBlanc, Residential Sales, ext 509, pleblanc@huroniaalarms.com

Fire Safety (fire alarm, fire extinguisher, kitchen systems, emergency lighting)

- Richard Collins, Supervisor, ext 510, rcollins@huroniaalarms.com
- Michele Tschollar, Customer Service, ext 513, michelet@huroniaalarms.com

Monitoring Station, 527-9311, 730-0843, 1-888-363-9311

- Dee Carr, Supervisor, ext 522, deec@huroniaalarms.com
- Paula Desjardins, Assistant Supervisor, ext 522, pdesjardins@huroniaalarms.com

Collingwood Office, 445-4444, 1-800-504-3053

- Rob Thorburn Jr., Executive V.P., Branch Manager, rthorburn@huroniaalarms.com
- Mary-Lyn Newbigging, Office Manager, mnewbigging@huroniaalarms.com
- Chris Johnson, Sales, cjohnson@huroniaalarms.com
- Steven Huber, Sales, shuber@huroniaalarms.com
- Trish Flemming, Customer Service collservice@huroniaalarms.com
- Christie Thompson, Accounts Receivable, cwood@huroniaalarms.com
- Donna Jarman, Customer Service, cwood@huroniaalarms.com

Audio/Video/ Lighting Integration

- Glenn Porter, Specialist, gporter@huroniaalarms.com



The 2nd annual Huronia Staff Appreciation Day was a lot of fun for everyone who attended. Participants enjoyed a spectacular view of the fall colours at the Scenic Caves and Suspension Bridge. The Gemstone Mining and Mini-golf is always a great hit with the kids. The day ended with a delicious roast beef dinner and everyone went home with a fantastic prize. We would like to thank all the staff of the Scenic Caves and the Thorburn family for their hospitality. We would also like to thank the following prize donors for making the day complete:

Scenic Caves, Full Line Electronics, Tom Smith Chevrolet, Midland Toyota, Nobel Insurance, Sprucewood Leasing, Brooklea G&CC, BOC Gases, Artech, Provo, Burtek, Mircom, Rival Office Supplies, Grafitti Art, GS Battery, Steve Hogg and Huronia's own Social Club.



The staff at Huronia were pleased to once again contribute to the Salvation Army's annual campaign



FIRE SYSTEMS PLUS Joins Huronia Fire Safety

A division of Huronia Alarm & Fire Security Inc.



Jerry Hertzberg, proprietor of "Fire Systems Plus" has merged his company with Huronia Alarm & Fire Security. "Jerry's nearly 20 years in the industry and past experience with Huronia made him it perfect fit for our team"
Rick Collins, Life Safety Manager

Theatre Collingwood is thrilled to welcome Huronia Alarm Fire & Security as a production sponsor of "Last of the Red Hot Lovers" in the 2007 season.



Red...hot...lovers...perhaps you're thinking this is exactly what an Alarm and Fire Security company is protecting you from. Right on! Okay, maybe relating to the show title is a stretch, but what Huronia Alarm is doing is in fact helping to protect the live theatre culture in our region.

Yet there's no question about Huronia Alarm's recognition that building strong communities is a critical and long term approach to maintaining security. For many years, Huronia Alarm has taken a leadership role as a socially responsible corporate member of not just the community but the region. This year, they've stepped up to the plate to increase their pledge to PRODUCTION SPONSOR in conjunction with Scenic Caves Nature Adventures.

Why is this important? Business cooperating with professional theatre leads to the development of a stronger, healthier, more vibrant society. For years, Huronia Alarms has carefully monitored Theatre Collingwood's activities. It has witnessed TCwood's ability to grow yearly in production quality, launch four brand new Canadian plays in just four years and increase commitment to youth. Creativity, innovation, quality and dedication to a ten year plan of growth - just some of reasons why Huronia Alarm has aligned with other respected corporate sponsors in supporting the upcoming season.

Theatre Collingwood thanks Huronia Alarm for supporting "red hot" live theatre in Collingwood and for protecting a valuable cultural regional resource.

A VIP SPECIAL OFFER FOR HURONIA ALARM CLIENTS: If you purchase a ticket to the opening night of "Last of the Red Hot Lovers" on Wednesday September 19, you are invited to join the post-performance festivities and meet the cast (cash bar reception). Please identify yourself with the code: Huronia Alarm's Red Hot client!

Theatre Collingwood's 2007 "Scales of Laughter" season runs from June 13 to September featuring two musicals and two comedies: musical revue SIDE BY SIDE BY SONDHEIM (June 13-23), rural comedy WINGFIELD UNBOUND (July 17-21 & July 31 - August 4), musical comedy I DO! I DO! (August 8-18) and classic comedy LAST OF THE RED HOT LOVERS (Sept. 19-29), at the newly air-conditioned Gayety Theatre in downtown Collingwood. For detailed information, please contact Theatre Collingwood by phone (705) 445-2200, email: info@theatrecollingwood.com or website: www.theatrecollingwood.com



Bird Watching at the Wye Marsh in Midland

Huronian was pleased to work with the Wye Marsh in Midland to help promote their Trumpeter Swan program. A PTZ (pan-tilt-zoom) camera was mounted on the tower that allows visitors to view activity around the marsh and to enhance their educational programs.



Watch for upcoming information on our new **client recognition program!!**

Client Referral Program

Take advantage of our “client referral program” Tell all your friends and neighbours about us and when they mention your name when purchasing a system from us you will receive a coupon for 3 months free monitoring.

PAYMENT OPTIONS



When sending in remittances please state on your cheque your **customer code** or the **invoice number** you are paying. this will guarantee your payment to be applied to the right account.

Would you like to take the hassle off remembering to send a cheque for your monthly monitoring? You can sign up for **auto debit or auto visa / master card** for your monitoring. Just send in a void cheque or give us your credit card information and we will get you signed up. **If you sign up now you will be given 1 month free monitoring.**

Those of you who are on auto visa / master card with us, may we remind you we will need your new expiry date for your cards when you get them.

You can also **go online** and pay your bills with us there. Just use your customer code when asked for your account number.

When listing your house for sale, please advise us as soon as possible of your real estate agent and any other information about who may be entering your premise. It is important to always keep this information current, i.e phone numbers, key holders, etc.



**FREE 3 MONTHS MONITORING
CLIENT REFERRAL PROGRAM**

HURONIA ALARM & FIRE SECURITY INC.

New Client's Name: _____

New Client's Tel: _____

Your Name: _____

Your Telephone: _____

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