



Security News & Views

Huronian Alarm & Fire Security Inc.

Volume 13

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Huronian now offers a full line of Audio & Video Integrated Systems

Glenn Porter, a 10 year veteran of audio/video design and installation, now heads up a new division of Huronia. This new division will offer custom audio video systems with full integration with security and low voltage lighting systems. We are now a dealer of Vantage low voltage lighting systems, Speakercraft, Polk Audio, Boston Acoustics, Marantz, Escient and Elan audio distribution systems. We also offer a full line of Video equipment including, Fujitsu, Samsung, Panasonic, NEC and Epson. When building or renovating your home call us for a free quote to enhance the low voltage systems in your home or business.



Here we grow Again!

We are pleased to announce that Octagon Automation & Security Inc. and Williams Security of Collingwood have merged with Huronia Alarm & Fire Security. Ted McAteer and Dan Williams, the respective proprietors of these two companies, chose Huronia because of the fact that Huronia has the resources to provide the best possible service to their clients.

Ted can now look forward to a well deserved retirement while Dan has joined Huronia as a full time employee.

We want to welcome all of Ted and Dan's clients to Huronia and ensure them that they will receive the best service possible.



Who do I Call When I Need??

Midland Office, 526-9311, 792-9311, 1-888-363-9311

Administration

Kevin Leonard, President & CEO, ext 503, kevinl@huronialarms.com
 Karola Dierolf, Administrative Assistant, ext 500, karolad@huronialarms.com
 James Krant, Comptroller, ext 514, jamesk@huronialarms.com
 Roxanne Kaus, Accounting, ext 507, roxanne@huronialarms.com
 Brenda Killick, Accounts Payable/Receivable, ext 511, brendak@huronialarms.com

Alarm & Security Department (burglary alarm systems, CCTV camera systems)

George Walker, Supervisor, ext 502, georgew@huronialarms.com
 Kelly Vallée, Customer Service ext 512, kellyv@huronialarms.com
 Mark Douglas, Commercial Sales Specialist, ext 505, markd@huronialarms.com
 Chris Edwards, Residential Sales Specialist, ext 508, chrised@huronialarms.com
 Paul LeBlanc, Residential Sales Specialist, ext 509, paull@huronialarms.com

Fire Safety (fire alarm, fire extinguisher, kitchen suppression systems, emergency lighting)

Richard Collins, Supervisor, ext 510, rickc@huronialarms.com
 Michele Tschollar, Customer Service, ext 513, michelet@huronialarms.com

Monitoring Station, 527-9311, 730-0843, 1-888-363-9311

Dee Carr, Supervisor, ext 522, deec@huronialarms.com

Collingwood Office, 445-4444, 1-800-504-3053

Rob Thorburn, Executive Vice President, Branch Manager, rthorburn@huronialarms.com
 Christie Thompson, Receptionist, sjarman@huronialarms.com
 Chris Johnson, Sales Specialist, cjohnson@huronialarms.com
 Glenn Porter, Audio/Video Specialist, gporter@huronialarms.com

ONE YEAR FREE MONITORING

The information age

On a daily basis technology is changing. A new software allows us to now send service invoices, statements and monitoring invoices directly to your email. Every customer that signs up for receiving invoices via internet will be entered in a draw to receive **one ~ year free monitoring**.

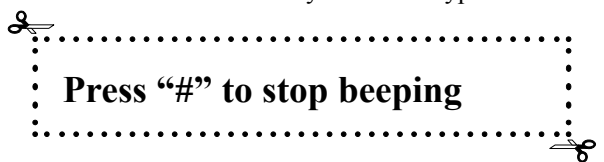
Entries must be received by December 30, 2006.
 Draw will be held February 1st, 2007
 Send entries to roxanne@huronialarms.com

10 Digit dialing for 519 customers

If you are in the 519 dialing exchange please contact your service representative to have your system checked for 10 digit dialing capabilities.



Cut this out and affix to your DSC keypad label



How to Prevent False Alarms.

Monitored security systems can be a great deterrent to break & enters in your home but false alarms can become very taxing on the resources of the local police department. It is very important that anyone who uses a monitored alarm system do everything possible to prevent false alarms. Here a few things you can do:

1. Have your system inspected once a year. Many causes of false alarms can be detected by a CANASA Certified alarm technician before they occur.
2. Update your alarm panel. Alarm equipment manufacturers are now required to design false alarm prevention features into their alarm equipment. These newer systems can perform self diagnostics and send test signals into the monitoring station. If your system is more then 10 years old it may not have these features built into it.
3. Update your motion sensors. Most false alarms are caused by motion sensors that are installed inside your home. These devices are designed to detect changes in infrared energy that is given off by body temperature. Modern, good quality motion sensors are designed to reduce false alarms and can usually be used in most every home even if you have pets that stay inside when the alarm is on
4. Enhanced Call Verification. This new dispatch procedure requires the monitoring station to call a secondary telephone number after calling the premise. This reduces false alarms as the secondary number is usually the owner's cell phone
5. Keep your User Manual Handy. Make sure you understand how to operate your system and refer to you user manual regularly.
6. Advise your alarm company when changes occur. Many causes of false dispatches come from the monitoring station not having up to date information. If your contact information changes the station needs to know. If your telephone numbers or address' changes the station needs to know. Anyone who has a key to your premise must be on your notification list at your monitoring station.
7. When Renovating or your changing your phone system Advise your alarm company when you remodel your premise as this may adversely effect the performance of your system. Also contact your alarm company if you make changes to your phone service especially if changing to a "Voice over IP" (VoIP) system.
8. Use a Reputable Company. It is important that you hire an installation and monitoring professional that is ULC listed, uses CANASA certified personnel, can provide 24hr service and is familiar with the geographical area.
9. Enhance your system. Many new features are now available such as Video verification that allows the monitoring station to actually see a picture of what caused the alarm signal.

Are You Installing VoIP?

Please call us if you are installing VoIP (voice over IP). We need to be sure your alarm system will work with VoIP. We strongly encourage our clients to monitor via the internet when using VoIP



To our customers that pay their monitoring invoices by visa ~ when your visa expires and you receive your new card, please contact the accounting office with this information.



**Huronian Alarm & Fire
Security Inc.**

Important Information if You use Cellular Backup

Huronian Alarm & Fire Security Inc. has provided a wireless backup communication device to enable transmission of alarm signals to our monitoring station in case your telephone lines are cut. The equipment that we have supplied utilizes the data communication capabilities of the analogue cellular telephone networks of Mobility Canada and/or Rogers Wireless.

Both Mobility Canada and Rogers Wireless have advised the Canadian Security Association (CANASA), of their intentions to phase out the analogue cellular telephone network in favour of newer digital networks. CANASA has held meetings with Industry Canada and the Canadian Radio-television and Telecommunications Commission and as a result of these meetings and CANASA's communications with Mobility Canada and Rogers Wireless, we believe that the phase out of the analogue network will begin to take place in some areas in Canada as early as 2006 and others as late as February 2008.

CANASA has not been able to obtain a schedule or a phase-out date from any of the other cellular service providers. Bell Mobility and Sasktel have indicated that they will continue their analogue network until February 2008. Likely one of the reasons there has been no firm date set is the fact that there are still a very large number of users on the analogue cellular network and these customers will need to migrate to the carrier's digital service.

The purpose of this letter is to advise you that the equipment presently installed will be rendered useless once the analogue cellular network is decommissioned and the equipment will have to be replaced. Alternately, if you are considering the installation of wireless backup communications, this letter will serve to advise you that the equipment we install today will have a relatively short life span and will need to be replaced at an additional cost to you at some point in the near future.

We now can offer monitoring through your high speed internet connection. This is an excellent replacement for this system and is available today

Client Referral Program

Take advantage of our "client referral program" tell all your friends and neighbours about us and when they mention your name when purchasing a system from us you will receive a coupon for 3 months free monitoring.

**FREE 3 MONTHS MONITORING
CLIENT REFERRAL PROGRAM**

HURONIAN ALARM & FIRE SECURITY INC.

New Client's Name: _____

New Client's Tel: _____

Your Name: _____

Your Telephone: _____

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