



# The Huronia Communicator

Volume 17

Spring/Summer  
2008/2009

## Panasonic ideas for life

Zoran Trgacevski, Regional Account Manager of Panasonic Security Systems, is proud to announce that Huronia Alarm & Fire Security is the exclusive dealer in the Simcoe and Muskoka area. Panasonic is a household name for quality electronics and their line of security products is one of the best around. Panasonic's high end line of quality CCTV products is chosen by corrections centres, government institutions and high end commercial locations.

## SedonaOffice

The #1 Financial Software for Security Companies

**New Software, New Look**  
Hurononia is moving to a new billing software called "SedonaOffice".

This software is specifically designed for the security and fire industry and will greatly improve our customer service and accounting systems. The look of our work orders and invoices will change as we continue to improve our systems and technology. We don't anticipate any issues but please contact us if you have questions or concerns about your invoicing.

## Hurononia going Green

In an attempt to reduce the burden on our environment we all want to do our part to help. One way we can help is by reducing the amount of paper we use. Here are some ways you can help us do this:

- Pay your bills electronically, on-line or through electronic funds transfer
- Provide us your email address so we can correspond with you electronically ( we can even send this newsletter electronically)
- Request that all your reports be sent electronically
- Properly dispose of your old batteries and electronics.





## What You have to say about us

“Installers showed total respect for our home and were courteous and very nice. Very professional from start to finish” *Lorne and Janice, Victoria Harbour*

“I have been happy with Huronia both here, at Thunder Beach and several homes and a business in Etobicoke since the Mid 70’s” *Roger Goddard, Copeland Creek*

“We wished we had switched to Huronia sooner”  
*Barb & Steve Roberts, Thornton*

“Everything was excellent” *Georgian Shores Dental Centre*

“Great service from monitoring staff — installers were neat and tidy” *John Magill, Midland*

“Did a great job. Understanding and patient with our installation” *Ron & Cindee Breckbill, Port Severn*

“ The technicians were terrific. They are extremely knowledgeable and went out of their way. They are a great asset to your company” *Lydia P., Tiny Township*

“This is the third time we have used Huronia Alarms at three different locations”  
*A&K Equipment*

“ I received my service very fast” *Eleanor C. , Port McNicoll*



## PAYMENT OPTIONS

When sending in payments by cheque please state the invoice number you are paying.

You can also call in a payment to our office as we accept Visa or Master card.

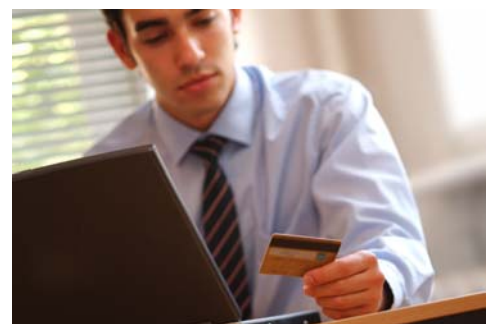
You can also come into our offices in Midland or Collingwood and make a payment by Visa, Master Card or Debit.

You may also make your payments electronically.

Another method of payment is Auto Debit or the payment can be made on your Visa or Master Card automatically for your monitoring invoices. Other service invoices will have to be paid separately as we are only authorized to take the payments invoiced for your monitoring.

If you have any questions please call Brenda Killick at 705-526-9311 or 1-888-363-9311 ext. 511

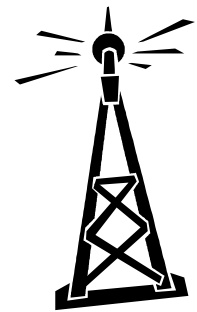
Thank you.





**Analog Cellular Backup extended until November 2008**

**The analog cellular network deadline has been extended until November but we have advised all clients with older cellular backup systems that their systems could stop functioning at any time**



**2007 NFPA Update**

NFPA10 has recently changed. Some of the highlights of the adopted changes are:  
 "All **dry chemical** fire extinguishers manufactured prior to 1984 will be removed from service at the next 6-year maintenance interval or hydrotest interval, whichever comes first, as per NFPA 10 Standards. There are other types of fire extinguishers that are obsolete and must also be removed. If you have any questions regarding this, please contact our Fire Safety department."



**SUMP PUMP & HIGH WATER ALARMS**

This winter's massive snowfall lead to this spring's massive flooding. Protect your home from flooding by installing a monitored high water sensor or sump pump failure alarm. More premises are saved with these types of environmental alarms than anything else.



**Can we do more for You?**

Do you ever wish we could provide something for you that we don't already? We do as well. If there is a service or product you would like to see us provide, please contact your representative. We constantly strive to meet our client's needs and welcome your feedback.



**PowerSeries 9047**

The new DSC 9047 self-contained wireless alarm system is now available.

This cost effective system is ideal for small residences, condominiums or apartments. If all you need to monitor is the sump pump, water level or low heat sensor in your home, these systems can be installed for less than \$500.00. Contact your representative for more information.





**When listing your house for sale**, please advise us as soon as possible of your real estate agent and any other information about who may be entering your premise. It is important to always keep this information current, i.e phone numbers, key holders, etc. Please remember all correspondence needs to in writing.



### Client Referral Program

Take advantage of our “client referral program” Tell all your friends and neighbours about us and when they mention your name when purchasing a system from us you will receive a coupon for 3 months free monitoring.

## FREE 3 MONTHS MONITORING CLIENT REFERRAL PROGRAM

**HURONIA ALARM & FIRE SECURITY INC.**

New Client's Name: \_\_\_\_\_

New Client's Tel: \_\_\_\_\_

Your Name: \_\_\_\_\_

Your Telephone: \_\_\_\_\_

### Who do I Call?

#### **Midland Office, 526-9311, 792-9311, 1-888-363-9311**

##### Administration

Kevin Leonard, President & CEO, ext 503, [kleonard@huroniaalarms.com](mailto:kleonard@huroniaalarms.com)  
 Karola Dierolf, Administrative Assistant, ext 500, [karolad@huroniaalarms.com](mailto:karolad@huroniaalarms.com)  
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 Brenda Killick, Accounts Receivable, ext 511, [brendak@huroniaalarms.com](mailto:brendak@huroniaalarms.com)  
 Denise Shannon, Accounts Payable, ext 506, [dshannon@huroniaalarms.com](mailto:dshannon@huroniaalarms.com)

##### Alarm & Security Department (burglary alarm systems, CCTV camera systems)

George Walker, Supervisor, ext 502, [gwalker@huroniaalarms.com](mailto:gwalker@huroniaalarms.com)  
 David Carpenter, Client Account Manager, ext 516, [dcarpenter@huroniaalarms.com](mailto:dcarpenter@huroniaalarms.com)  
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 Mark Douglas, Commercial Sales , ext 505, [mdouglas@huroniaalarms.com](mailto:mdouglas@huroniaalarms.com)  
 Scott White, Residential Sales , ext 508, [swhite@huroniaalarms.com](mailto:swhite@huroniaalarms.com)

##### Fire Safety (fire alarm, fire extinguisher, kitchen systems, emergency lighting)

Richard Collins, Supervisor, ext 510, [rcollins@huroniaalarms.com](mailto:rcollins@huroniaalarms.com)  
 Michele Tschollar, Customer Service, ext 513, [michelet@huroniaalarms.com](mailto:michelet@huroniaalarms.com)

##### Monitoring Station, 527-9311, 730-0843, 1-888-363-9311

Dee Carr, Supervisor, ext 522, [deec@huroniaalarms.com](mailto:deec@huroniaalarms.com)  
 Paula Desjardins, Assistant Supervisor, ext 522, [pdesjardins@huroniaalarms.com](mailto:pdesjardins@huroniaalarms.com)

#### **Collingwood Office, 445-4444, 1-800-504-3053**

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##### Audio/Video/ Lighting Integration

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 Glen Michon, Specialist, [gmichon@huroniaalarms.com](mailto:gmichon@huroniaalarms.com)

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